

Elevate Practice Harmony through Mindful Dentistry



In a world of increasing wages, lowered reimbursements, and a workforce shortage, the cost of doing dentistry continually rises.

What can your practice do to not only survive... but thrive? Develop a culture based on trust, collaboration and commitment where team member actions and behaviors are in support of the practice's goals.

In this interactive, engaging seminar, discover strategies and tools for nurturing self-directed leaders. Gain skills for communicating for connection, generating more respectful and authentic interactions with both team and patients. Learn a co-discovery process to move patients toward optimal oral health. Explore skills for having challenging conversations and how to effectively resolve conflict. Illuminate systems for hiring and retaining 'right fit' team members. Remove barriers in your practice that keep your team from reaching success!

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LEARNING OBJECTIVES:

- ∞ Learn how to generate collaboration, innovation, and fulfillment for the individual and the practice
- ∞ Recognize how to cultivate behaviors which improve the team's collective mindset
- ∞ Gain insight to lead more effectively through organizational and self-awareness
- ∞ Explore techniques for accountability and influencing positive change in others
- ∞ Understand our role in conflict, resolution strategies, and how to promote practice values and trust
- ∞ Pinpoint techniques for asking the right questions in the right way
- ∞ Examine relationship vs. transactional dentistry including listening skills, humble inquiry and vulnerability
- ∞ Learn a co-discovery partnership approach for dentist and hygienist to move beyond "sell and tell"
- ∞ Illuminate processes for attracting candidates and assessing skills/traits that best support the team
- ∞ Encourage team member commitment and accountability to elevate practice harmony and success

SUGGESTED FORMAT:

Full or Partial Day; Lecture, Workshop, Keynote

SUGGESTED AUDIENCE:

Dentist and Team